

Business case exercise

In this exercise the training attendees are divided into two groups.

Group 1: the “managers”, who don’t want to invest in IPv6

Group 2: the “employees”, who want to convince the managers to act now

Both groups get 10 minutes to prepare their arguments. After this the employees will get 10 minutes to convince the managers to invest in IPv6.

Points to think about when making your arguments:

- Hardware capabilities
- Business priorities
- Training/Existing knowledge in your organisation
- Customer experience
- Legislation
- Cost
- Timing
- Peering