

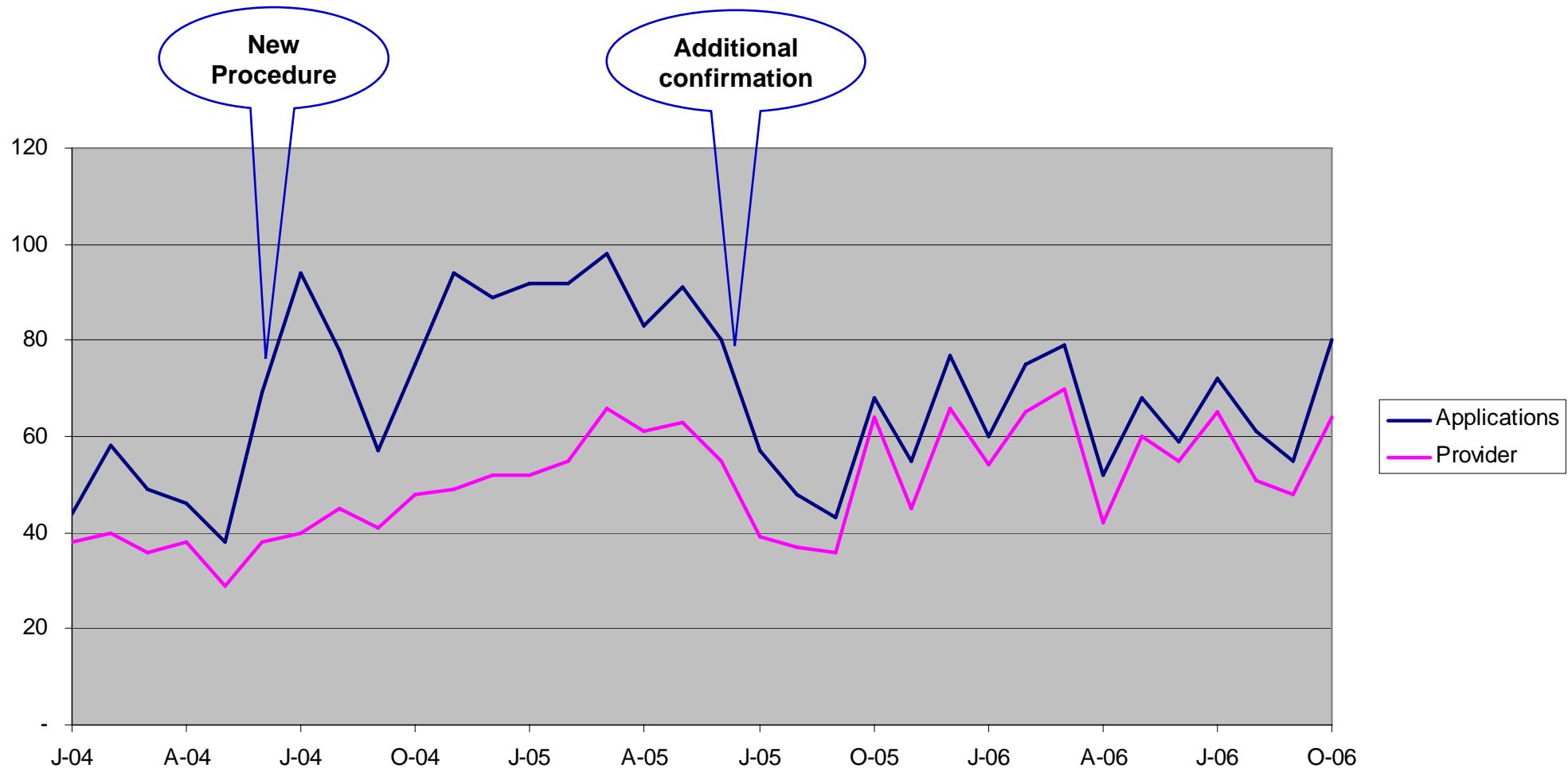
# RIPE NCC Financial Report 2006

Jochem de Ruig

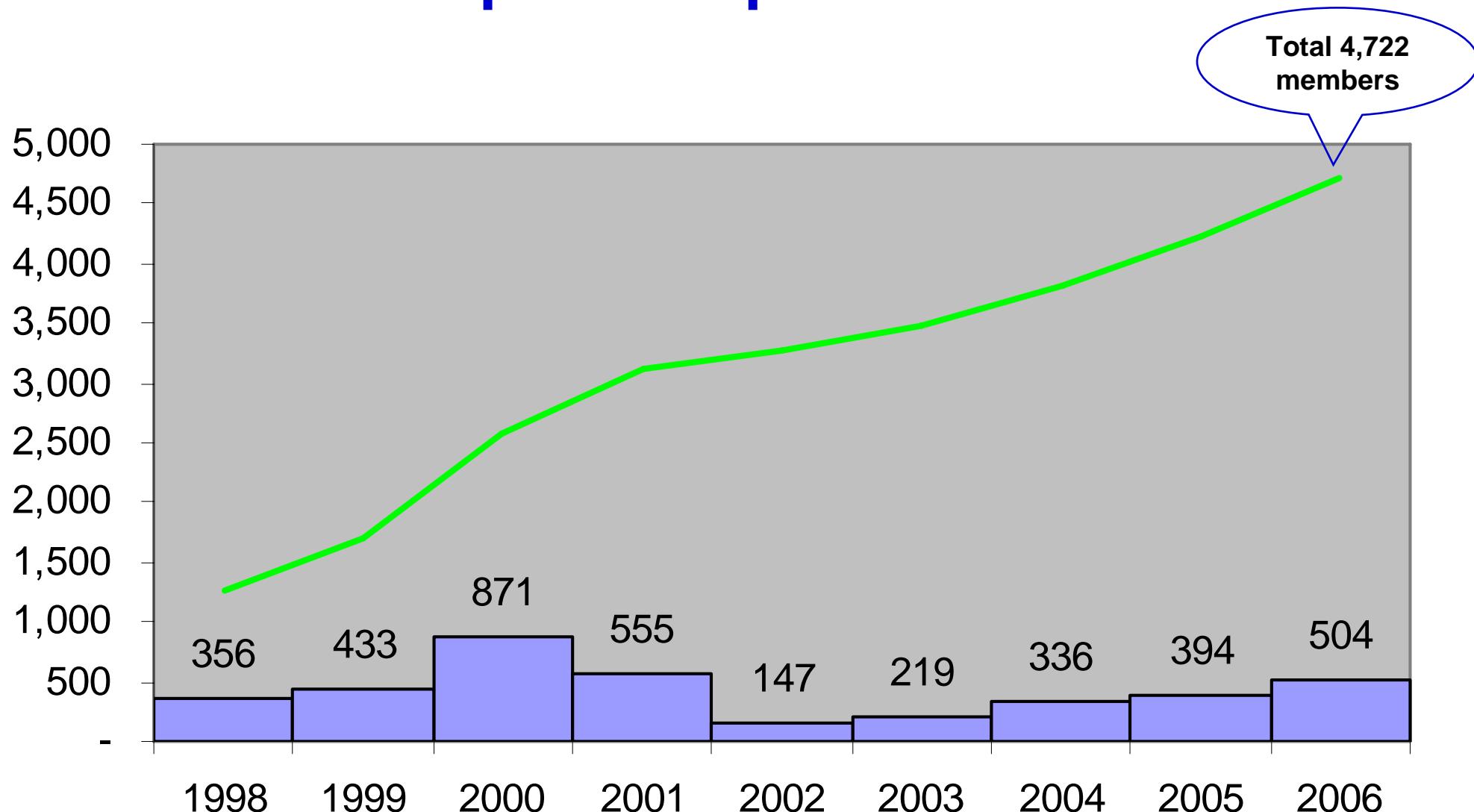
# Financial Highlights 2006

- Costs 2006 below budget -12%, in line with 2005 +1%
- Membership growth in 2006 to 4,722 (+12%)
- Income above budget +11%
- Surplus above budget: 2,483 KEUR for 2006
- Increased capital EUR 15.2 million

# New LIR development 2004 - 2006



# Membership Development 1998 - 2006



# Income 2006

in kEUR	Actual Year 2006	Budget 2006	Difference FY06 vs Bud FY06	
<b><u>Income</u></b>				
Service fees	11,615	10,457	1,158	11%
RIPE Meeting	194	246	(52)	-21%
Other income	234	125	109	87%
<b>Total Income</b>	<b>12,043</b>	<b>10,828</b>	<b>1,215</b>	<b>11%</b>

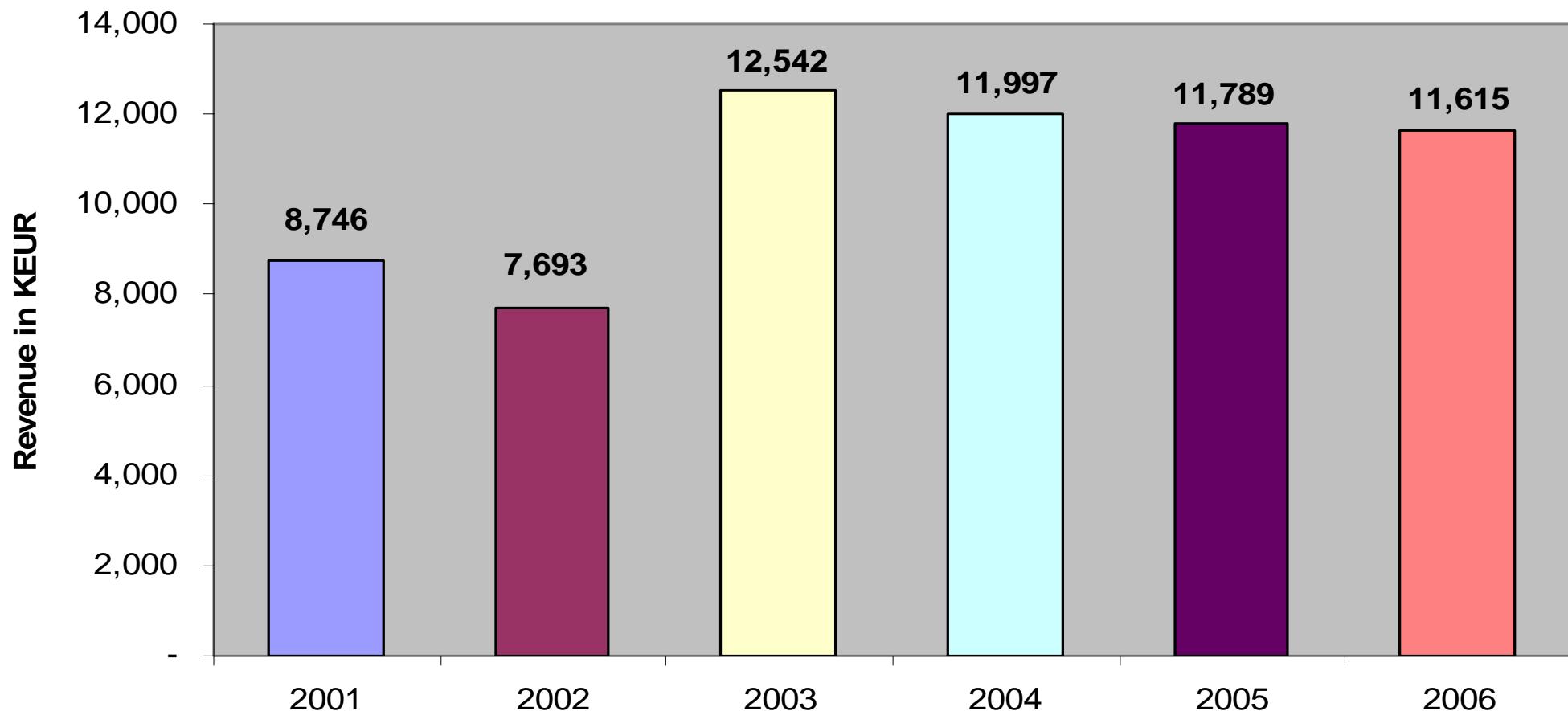
- Membership growth +4% vs budget, +12% vs 2005
  - Membership per 31 December 2006: 4,722 (B2006: 4,537)
  - Average fee decrease -12%
- RIPE meeting income below last year less attendees

# Income 2006

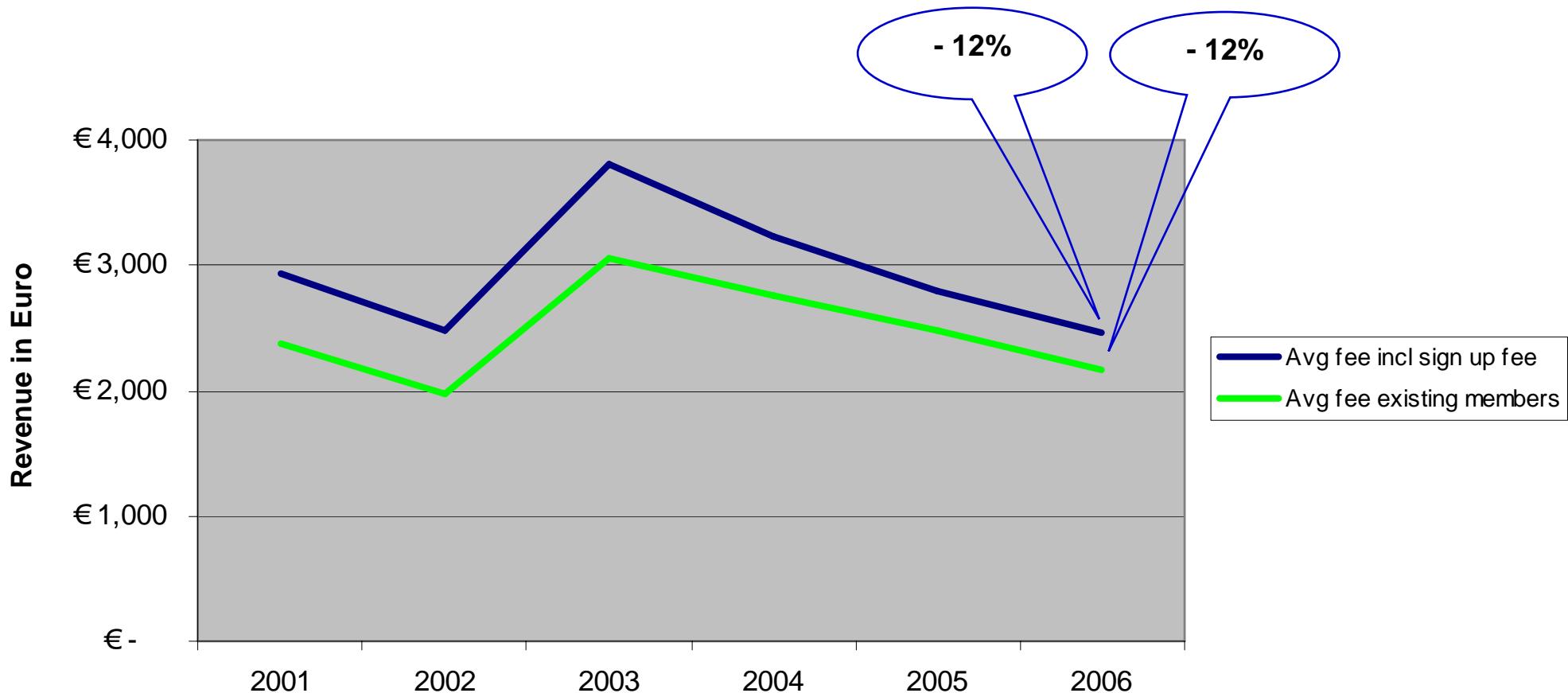
in kEUR	Actual Year 2006	Actual Year 2005	Difference FY06 vs FY05
<b><u>Income</u></b>			
Service fees	11,615	11,789	(174) -1%
RIPE Meeting	194	243	(49) -20%
Other income	<u>234</u>	<u>72</u>	<u>162</u> 225%
<b>Total Income</b>	<b>12,043</b>	<b>12,104</b>	<b>(61)</b> -1%

- Membership growth +4% vs budget, +12% vs 2005
  - Membership per 31 December 2006: 4,722 (B2006: 4,537)
  - Average fee decrease -12%
- RIPE meeting income below last year less attendees

# Service Fee income 2001 – 2006



# Average Service fee development 2001 – 2006



In kEUR

# Expenses 2006 - I

	Actual Year 2006	Budget 2006	Difference FY06 vs Bud FY06	
Personnel	5,848	6,450	(602)	-9%
Operational expenses	2,281	2,897	(616)	-21%
RIPE Meetings	416	364	52	14%
LIR courses	277	245	33	13%
Regional meetings	139	80	59	74%
Depreciation	621	728	(107)	-15%
<b>Subtotal expenses</b>	<b>9,582</b>	<b>10,764</b>	<b>(1,182)</b>	<b>-11%</b>
Miscellaneous costs	344	400	(56)	-14%
Financial expenses	(366)	(285)	(81)	28%
<b>Total expenses</b>	<b>9,560</b>	<b>10,879</b>	<b>(1,319)</b>	<b>-12%</b>

- Expenses below budget – 12%

- Personnel expenses -9%, FTE -6% ( 88.4 vs 93.7 in budget)
- Operating expenses, travel / consultancy / IT infrastructure all below budget – 21%
- RIPE meeting expenses up from budget, restatement from budget 59 kEUR travel

In kEUR

# Expenses 2006 - II

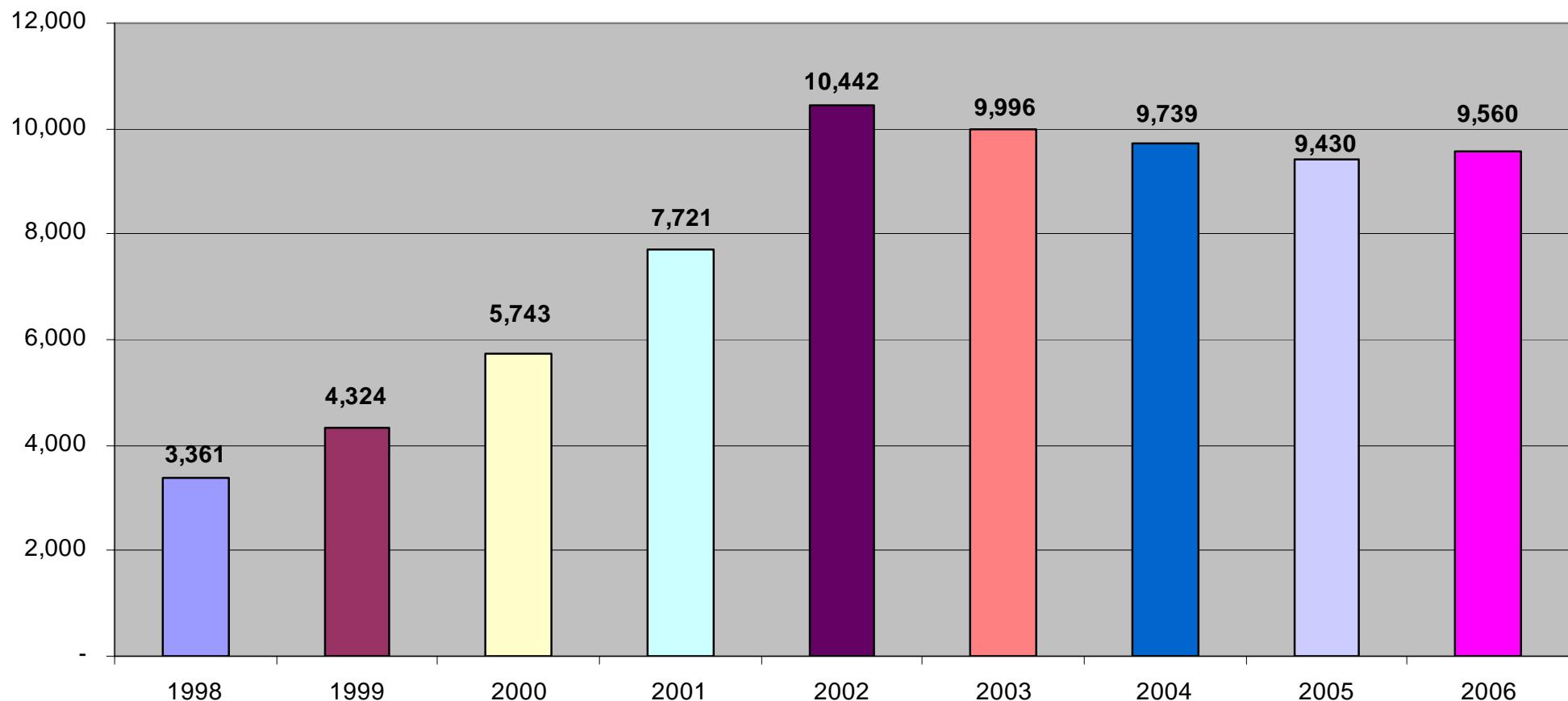
	Actual Year 2006	Actual Year 2005	Difference FY06 vs FY05
Personnel	5,848	5,857	(9) 0%
Operational expenses	2,281	2,327	(46) -2%
RIPE Meetings	416	455	(39) -9%
LIR courses	277	269	8 3%
Regional meetings	139	54	85 157%
Depreciation	621	468	153 33%
<b>Subtotal expenses</b>	<b>9,582</b>	<b>9,430</b>	<b>152</b> 2%
Miscellaneous costs	344	263	81 31%
Financial expenses	(366)	(273)	(93) 34%
<b>Total expenses</b>	<b>9,560</b>	<b>9,420</b>	<b>140</b> 1%

- Expenses in line with 2005 + 1%

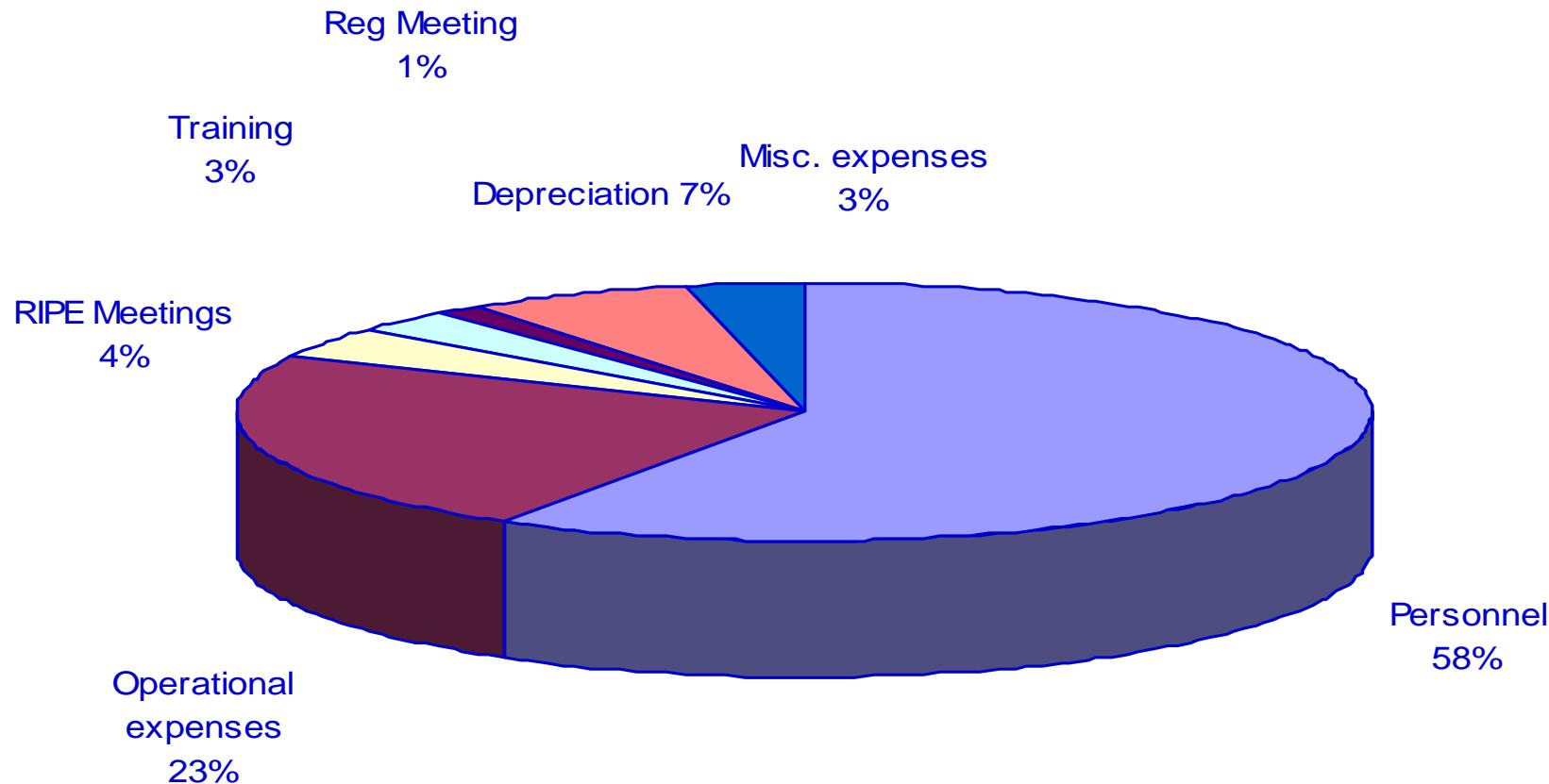
- Personnel expenses just below 2005, FTE -3% ( 88.4 vs 90.6 in 2005)
- Operating expenses, travel / consultancy / IT infrastructure in line with 2005 -2%
- RIPE meeting expenses below 2005, less attendees RIPE 52

# Expenses development 1998 – 2006

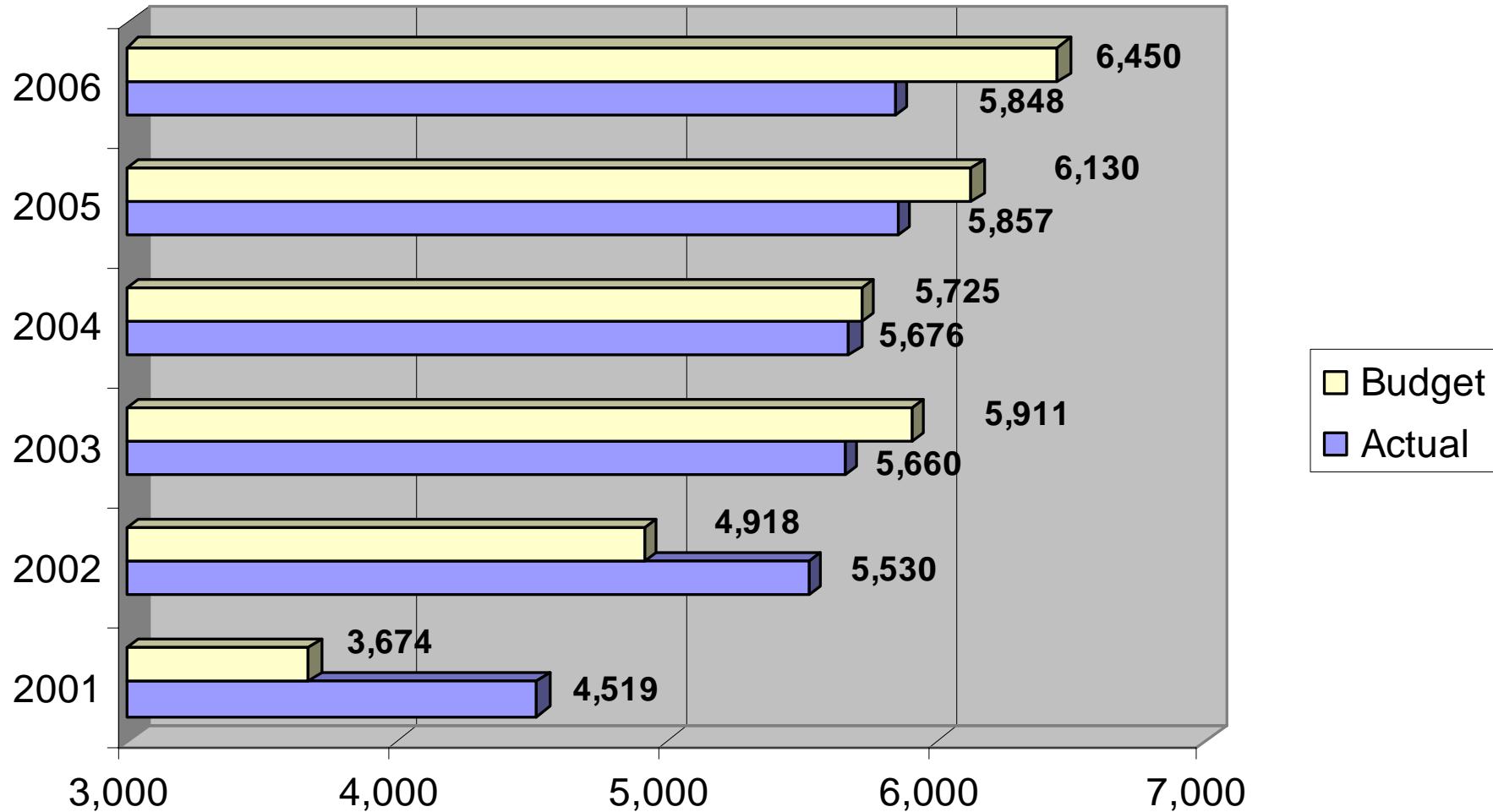
In KEUR



# Expenses per category 2006



# Personnel Expenses 2001- 2006



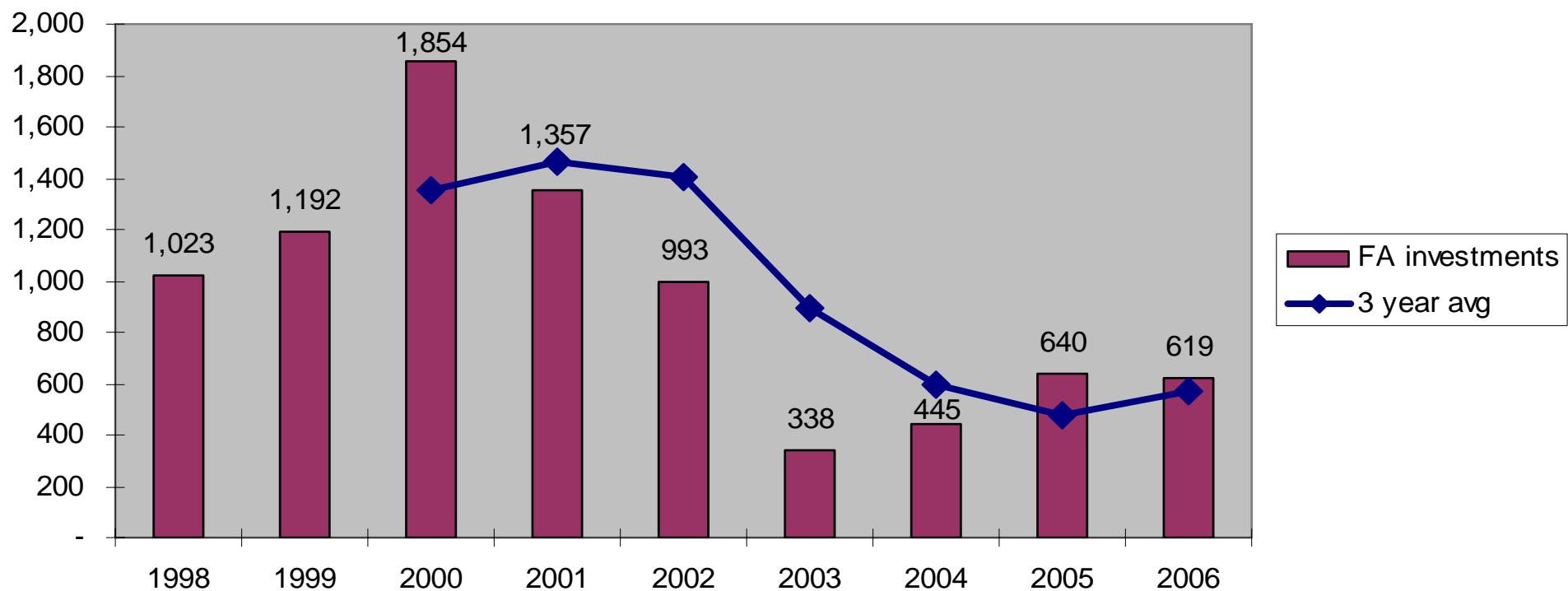
# Statement of Expenditure and Income 2006

in kEUR	Actual Year 2006	Budget 2006	Actual Year 2005	Difference FY06 vs Bud FY06	Difference FY06 vs FY05
<b><u>Income</u></b>					
Service fees	11,615	10,457	11,789	1,158	11%
RIPE Meeting	194	246	243	(52)	-21%
Other income	234	125	72	109	87%
<b>Total Income</b>	<b>12,043</b>	<b>10,828</b>	<b>12,104</b>	<b>1,215</b>	<b>11%</b>
<b><u>Expenditures</u></b>					
Personnel	5,848	6,450	5,857	(602)	-9%
Operational expenses	2,281	2,897	2,327	(616)	-21%
RIPE Meetings	416	364	455	52	14%
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Regional meetings	139	80	54	59	74%
Depreciation	621	728	468	(107)	-15%
<b>Subtotal expenses</b>	<b>9,582</b>	<b>10,764</b>	<b>9,430</b>	<b>(1,182)</b>	<b>-11%</b>
<b>Surplus before misc. &amp; fin. expenses</b>	<b>2,461</b>	<b>64</b>	<b>2,674</b>	<b>2,397</b>	<b>(213)</b>
Miscellaneous costs	344	400	263	(56)	-14%
Financial expenses	(366)	(285)	(273)	(81)	28%
<b>Total expenses</b>	<b>9,560</b>	<b>10,879</b>	<b>9,420</b>	<b>(1,319)</b>	<b>-12%</b>
<b>Surplus / Deficit</b>	<b>2,483</b>	<b>(51)</b>	<b>2,684</b>	<b>2,534</b>	<b>(201)</b>
<b>FTEs</b>	<b>88.4</b>	<b>93.7</b>	<b>90.6</b>	<b>(5.3)</b>	<b>-6%</b>

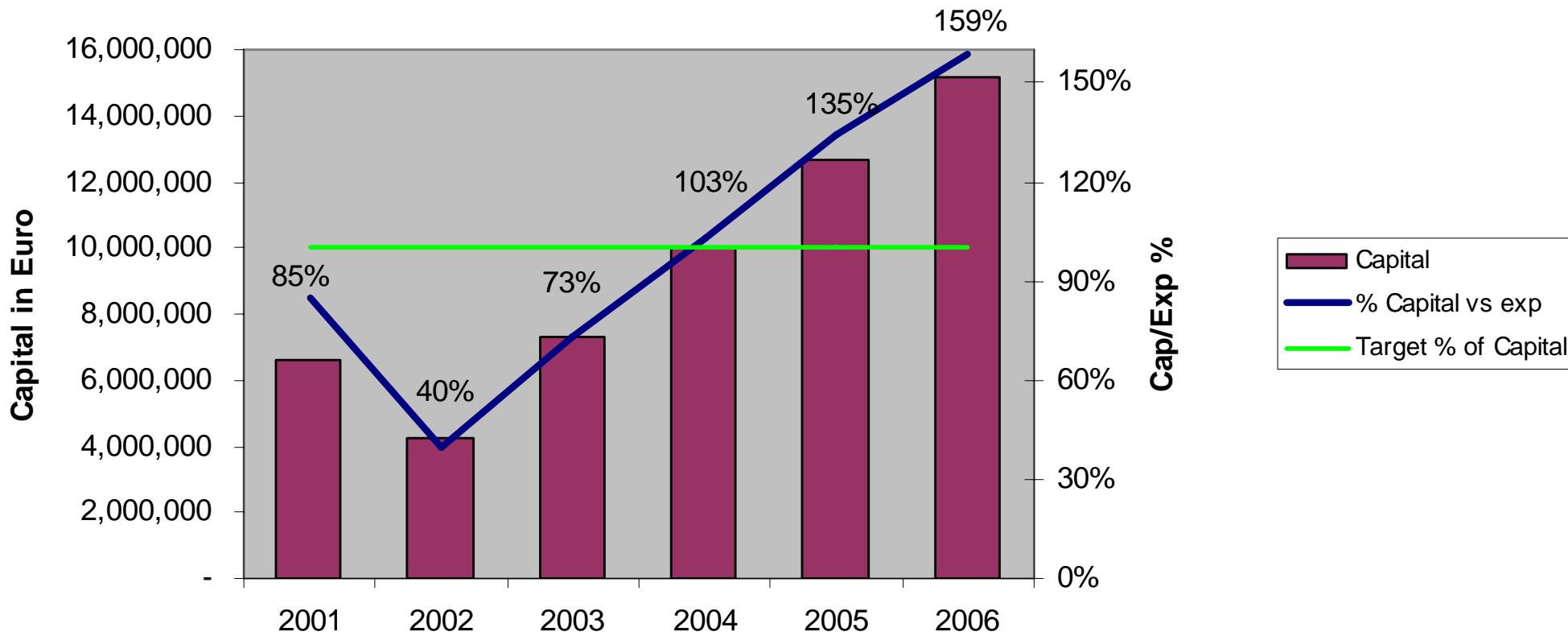
# Balance Sheet & Cash Flow Notes

- Increased Capital → 159% of total expenses
- Acc receivable decrease due to rebate
- Negative Personnel Fund liability (refund from PF)
- Unearned Revenue decrease due to rebate
- Increase Misc. Payable due to ICANN accrual
- Net cash inflow → 1.5 MEUR (Total cash 18.8 MEUR)

# Fixed assets development 1998 - 2006



# Capital development 2001 – 2006



# Balance Sheet 31 December 2006

<u>ASSETS</u>	31 DECEMBER 2006	31 DECEMBER 2005
<u>Fixed assets</u>		
Computers	886	883
Infrastructure	201	173
Office equipment	46	79
<b>Total Fixed assets</b>	<b>1,133</b>	<b>1,135</b>
<u>Current assets</u>		
Accounts receivable	1,773	2,761
VAT	28	23
Miscellaneous receivables	623	609
<b>Total Current assets</b>	<b>2,424</b>	<b>3,393</b>
<u>Cash on hand</u>	<b>18,771</b>	<b>17,300</b>
<b>Total ASSETS</b>	<b>22,328</b>	<b>21,828</b>
<u>LIABILITIES</u>		
<u>Capital</u>		
Reserves	477	477
Clearing House	12,193	9,509
Surplus	2,483	2,684
<b>Total Capital</b>	<b>15,153</b>	<b>12,670</b>
<u>Current liabilities</u>		
Creditors	189	416
Wage taxes & social securities	232	141
Unearned revenues	5,580	7,767
Personnel fund	(83)	(161)
Miscellaneous payables	1,257	995
<b>Total Current liabilities</b>	<b>7,175</b>	<b>9,158</b>
<b>Total LIABILITIES</b>	<b>22,328</b>	<b>21,828</b>

# Questions ?